國立中央大學八十八學年度碩士班研究生入學試題卷

企業管理研究所 丙組 科目:

管理實務與個案 共 / 頁 第 / 頁

## 請仔、細閱讀以下個案內容。

That thoroughly American experience of renting a mo take home overnight has gone global. As foreign opportunities opened approximate tainment Corporation plunged into numerous differentiational sharkets of flational of the Wayne Huizenga has always been one to look to new frontiers, and the world out there be yound the United States is quite tempting!

the United States is quite tempting!

Huizenga and some close business associates bought out Blockbusters found franchise holders located in the Dallas area in 1997. Englocupany, begangex paintfacross the United States by using a growth philosophy similar to McDonald a Cobblanket major markets, add stores quickly, use franchising to haster the process. ting managerial talent and operating capital, and never admit that the starket like urated. (By the middle of 1994, there were over 4.300 stores and finding forth America, Asia, Europe, Latin America, and Australia.) At that time, Hullering, who had built a fortune in a variety of entrepreneutral ventures including Waste Management Lie. (1994) better known as 1874 (1994). Management Inc. (now better known as WMX Jechnologies) felt that the video rental industry was poised for enormous grow if beth domestically and internationally. In 1982, rentals and sales of home videos in the United States was more \$700 million. By 1991, revenues in the video rental industry had regered bill hillion and Approximate the programment of billion and Americans were spending double the amount to watch movies at home as they did to watch them in movie theaters. By 1994; industry sales regenues approached \$14 billion. Blockbuster currently estimates that the United States Tided Tental. market for movies will reach \$19.3 billion by the end of the decade. And that doesn't even include the potential sales in foreign markets.

Blockbuster Entertainment made its first international push in early 1992 wher acquired Cityvision PLC, the largest home video retailer in the United Kingdom Around the same time, the company opened several video stores in Japan in a loint venture with Fujita & Company. Currently the company has outlets in Austria, Australia Canada Chile. Fujita & Company. Currently the company has outcomed and Vellezuela as well as a Guam, Japan, Mexico, Puerto Rico, Spain, the United Kingdom, and Vellezuela as well as a the United States. As Blockbuster entered the various foreign markets its employees had for the United States. As Blockbuster entered the various foreign markets its employees had for the United States. to familiarize themselves with many different childres and political jurisdictions.

However, since Huzienga wants to keep his company in the last-forward mode, he is constantly on the lookout for other global opportunities and challenges Blockbuster Enter tainment intends to keep writing its own video script on location throughout the world

問題.

- 一、請完成一份3m字的個案内容摘要。請完全依照 40% 個案內容,切勿自行發揮或是另行補充。
- 二. 假設您是 Block buster 的台湾區、经理, 您.會如何.
- 20% 管理此多圆公司的法律、政治、文化差異?
- 三. Block buster. 的國際化特色為何?請具體地
- , Blockbuster & 20% 評論其優勢以及弱矣。
- 四、假設您即將被指派至中國瀋陽開設分公司。
- 請問您在個人性格 Cpersonalis)、农及專業生涯 (

professional Career)上應股事那些必要的調整?